

**TARGET GROUP:**

- ✓ Financial, Investment Managers and Analysts
- ✓ Employees in the Securities Industry
- ✓ Employees entering the Securities Industry
- ✓ Employees in Banks, Insurance Companies, Real Estates, Credit Unions and other Financial Institutions.

**COMMENCING:  
DAYS & TIME:**

**FEES:** \$60, 000 (includes the cost for course manuals, money laundering act & handouts)

**Fees are payable in advance.**

**Recommended Text For Reading – Available at J.I.M’S Reference Library**

- ✓ How the Stock Market Works
- ✓ How the Economy Works
- ✓ Stocks, Bonds, Options, Futures

**ENTRY REQUIREMENTS**

1. A Passport Size Photograph.
2. A First Degree.
3. Any one of JIM'S six (6) Diplomas.
4. Three (3) years working experience on the recommendation of the employer.
5. Present employees with experience in the Securities

Industry.

**REGISTRATION**

- o Supporting documents of qualification and experience to be made available on request.
- o A non-refundable application fee of \$1000.00 to be paid at registration.

**SERVICES OFFERED – UTech/JIM SCHOOL OF ADVANCED MANAGEMENT BUSINESS CENTER**

- Associate Degree in Business Administration
- Diploma Courses
- Short Certificate Courses
- Customised In-house Courses
- Consultancy Services
- Convention
- Reference Library & Research Facilities
- Internet Services
- Photocopying & Book Binding.

*For further information visit or call*

**UTech/JIM SCHOOL OF  
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Website: [www.jim.edu.jm](http://www.jim.edu.jm)**

## COURSE CONTENT

- ETHICS & PROFESSIONAL STANDARDS
- THE JAMAICAN CAPITAL MARKET
- TYPES OF BUSINESS ORGANIZATION
- UNDERSTANDING FINANCIAL STATEMENTS
- INTERPRETING FINANCIAL STATEMENTS
- GOVERNMENT DEBT ISSUES AND THE MONEY MARKET
- CORPORATE BONDS, DEBENTURES
- THE JAMAICA STOCK EXCHANGE
- COMMON STOCK
- PREFERENCE STOCK
- FACTORS AFFECTING SECURITIES PRICES
- BUYING AND SELLING EQUITIES
- BUILDING AND MANAGING AND INVESTMENT PORTFOLIO
- SPECIAL TYPES OF SECURITIES
- JAMAICAN TAX LAWS
- SECURITIES ACT AND THE SECURITIES COMMISSION
- THE BROKERAGE FIRM

Presenters of the Course are Professional Practitioners drawn from the Jamaican Securities and Financial Industry.

This Course is supported by a panel of Resource Professionals and Guest Lecturers.

## **UTech/JIM SCHOOL OF ADVANCED MANAGEMENT**



### **THE JAMAICA STOCK EXCHANGE (JSE)**

*Present*

## **JAMAICAN SECURITIES CERTIFICATE COURSE**

**ENDORSED BY THE SECURITIES COMMISSION**

THE JAMAICAN INSTITUTE OF MANAGEMENT (JIM) IS REGISTERED AS A TERTIARY INSTITUTION BY THE UNIVERSITY COUNCIL OF JAMAICA (UCJ).

